Solving the Dilemma of Idle Equipment

Network modernization, technology change-outs, and site consolidations are all beneficial activities, but successive projects leave a growing problem in their wake: equipment that’s no longer in use. Idle network elements, routers and other equipment may end up cluttering central offices and sites or gathering dust in warehouses, where they cause disorganization and added costs for real estate, power, and storage.

But disposal of the equipment left behind presents its own challenges, such as:
- Cost of decommissioning and removal
- Complexity of planning, management and logistics
- Compliance with environmental and hazardous waste regulations
- Interference with ongoing operations

Simple, Economical, Flexible Solutions

Fujitsu makes it simple to properly dispose of equipment you are no longer using—safely and responsibly. Our experts can remove and dispose of all unwanted equipment, whether made by Fujitsu or a third party. This customizable service can be valuable as a standalone project, or as an add-on to a larger network modernization or migration project.

Recovering Value

Not only does removing idle equipment reduce your opex spend, it also enables you to recover value from your unwanted equipment. You may be able to redeploy units elsewhere in your network, or save on maintenance and repair costs by adding these assets to your spares pool. If neither of these options is feasible for your business, Fujitsu will assume ownership of the unwanted units and issue credits that can be used against Fujitsu services.

Green Disposal Practices

Disposing of electronic equipment in general presents important environmental and regulatory concerns, and noncompliance with these types of regulations can seriously damage your brand image. We are skilled in proper disposal and recycling practices for decommissioned network equipment, and we ensure compliance with all applicable government regulations.

Asset Recovery Service Benefits

- No expertise, planning, management or logistics needed
- No upfront costs
- No disruption to ongoing operations
- No negative impact to your brand reputation, or revenue stream
- Realizes value in the form of Fujitsu Services credits
- Reduces operations costs
- Frees up space for next-generation equipment
- Convenient one-stop solution for all equipment removal
- Can be combined with other services, such as network modernization, traffic migration or deployment
Responsible, Reliable, Economical

How the Asset Recovery Process Works
The Network Asset Recovery service follows a consistent process. We begin by taking an inventory of potentially unwanted equipment and then provide an itemized quote for its fair market value. Once the quote has been finalized and accepted, you transfer the title to Fujitsu.

If necessary, we can decommission the equipment for you. We also help you sort and stage the equipment per your instructions. For example, we might:
- Store it in an on-site staging area
- Ship it to a specified PIC center
- Ship it to a specified reclamation center

Once the process of sorting through the equipment is complete, we then package, pick up and transport the unwanted equipment being sold to Fujitsu. Upon its arrival at Fujitsu, we issue Fujitsu Services credits for the previously quoted and agreed value of the equipment. These credits expire after 12 months, and Fujitsu issues a quarterly report that tracks credit usage and credits remaining.

Complete Turnkey Service for a High-Quality Outcome
With a decades-long track record of successful outcomes and satisfied customers, Fujitsu is ideally positioned to assist you with the important task of proper recovery and disposal of all types of unwanted network equipment. Our recovery and disposal experts will customize the service to fit your needs and provide you with prompt, top-quality execution.

As Simple as a Phone Call
If you have unwanted equipment needing disposal, just call us and we'll do the rest. You'll have the assurance that your equipment is being handled responsibly by experts, without risking harm to your brand or reputation. We'll help protect the environment and avoid pollution by using regulation-compliant, green handling practices and partners. You'll even receive valuable credit for future services from us.